

Managed File Transfer

Accellion Kiteworks Adobe Send & Track Citrix ShareFile

GoAnywhere Managed File Transfer IBM Managed File Transfer Ipswitch MOVEit System

LeapFile Oracle Managed File Transfer SolarWinds Serv-U

487 **Reviews**

Vendors Evaluated

Table of Contents

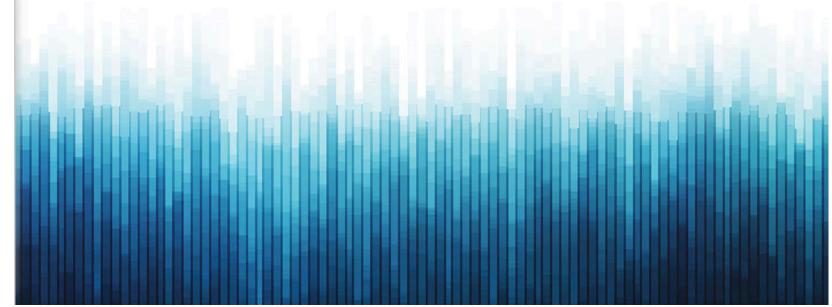
Data Quadrant 5
Category Overview
Vendor Capability Summary7
Vendor Capabilities
Product Feature Summary 14
Product Features 15
Emotional Footprint Summary 21
Emotional Footprint

How to Use the Report

Info-Tech's Category Reports provide a comprehensive evaluation of popular products in the Managed File Transfer market. This buyer's guide is designed to help prospective purchasers make better decisions by leveraging the experiences of real users.

The data in this report is collected from real end users, meticulously verified for veracity, exhaustively analyzed, and visualized in easy to understand charts and graphs. Each product is compared and contrasted with all other vendors in their category to create a holistic, unbiased view of the product landscape.

Use this report to determine which product is right for your organization. For highly detailed reports on individual products, see Info-Tech's Product Scorecard.





























Software Directory

MANAGED FILE TRANSFER SOFTWARE

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory is a comprehensive list of all relevant software vendors in a particular category. Use this page to create the right vendor shortlist by exploring all of the options available to your organization.



Managed File Transfer Software

✓ Accellion Kiteworks	A Acronis Files Cloud	Adobe Send & Track
➤ AMPLIFY Managed File Transfer	ASCI ActiveBatch	ASG - Outbound Enterprise
⚠ Aspera Console	☐ Attachmate Managed File Transfer	Attunity Manged File Transfer
Biscom Secure File Transfer	b bTrade TDXchange	
O CA NetMaster	S Citrix ShareFile	© Cleo Integration Suite
™ Cornerstone Managed File Transfer	Coviant Diplomat Managed File Transfer	CyberArk Inter-Business Vault
■ DataMotion Platform	В Direct FTP	x Flux Managed File Transfer
Globalscape Enhanced File Transfer	◆ GoAnywhere Managed File Transfer	IBM Managed File Transfer
(i) Ipswitch MOVEit System	★ JSCAPE Managed File Transfer	LF LeapFile
ot Liaison Alloy	MayTech Global Data Transfer	Momentum Systems Secure AutoFTP
OpenText HighTail	ot OpenText Secure Managed File Transfer	Oracle Managed File Transfer
O Primeur Enterprise Managed File Transfer	Safe-T Software-Defined Access	Seeburger Managed File Transfer







Software Directory

MANAGED FILE TRANSFER SOFTWARE

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory all of the options available to your



Signiant Manager+Agents

SolarWinds Serv-U

Stonebranch Universal Data Mover

Thru OptiPaaS

> Wing FTP

TIBCO Managed File Transfer

VanDyke SecureFX





























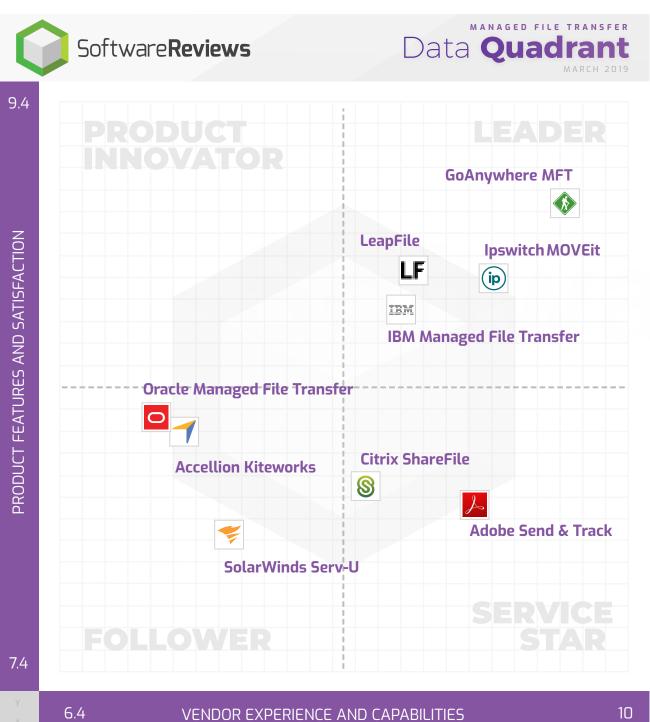


SOFTWARE REVIEWS Data Quadrant



INFO~TECH Software Reviews

Assess vendor and product performance at a glance and use the Software Reviews Data Quadrant to identify which products and vendors are leadings the pack and which are trailing.



MANAGED FILE TRANSFER

The Software Reviews Data Quadrant evaluates and ranks products based on feedback from IT and business professionals. The placement of a software in the Data Quadrant indicates its relative ranking as well as its categorization.

The Complete Software Experience

When distilled down, the software experience is shaped by both the experience with the software and the relationship with the vendor. Evaluating enterprise software along these two dimensions provides a comprehensive understanding of the product and helps identify vendors that can deliver on both.

Product Features and Satisfaction

The satisfaction is captured in the overall satisfaction score, which is driven by the likelihood of users to recommend the software, combined with user satisfaction across top product features.

Vendor Experience and Capabilities

The vendor relationship is calculated in a weighted average of the satisfaction scores tied to vendor capabilities (e.g. software implementation, training, customer support, product roadmap) as well as emotional response ratings toward the vendor (e.g. trustworthy, respectful, fair).

Note: The axes ranges are dynamically adjusted based on minimum and maximum values in the dataset.

























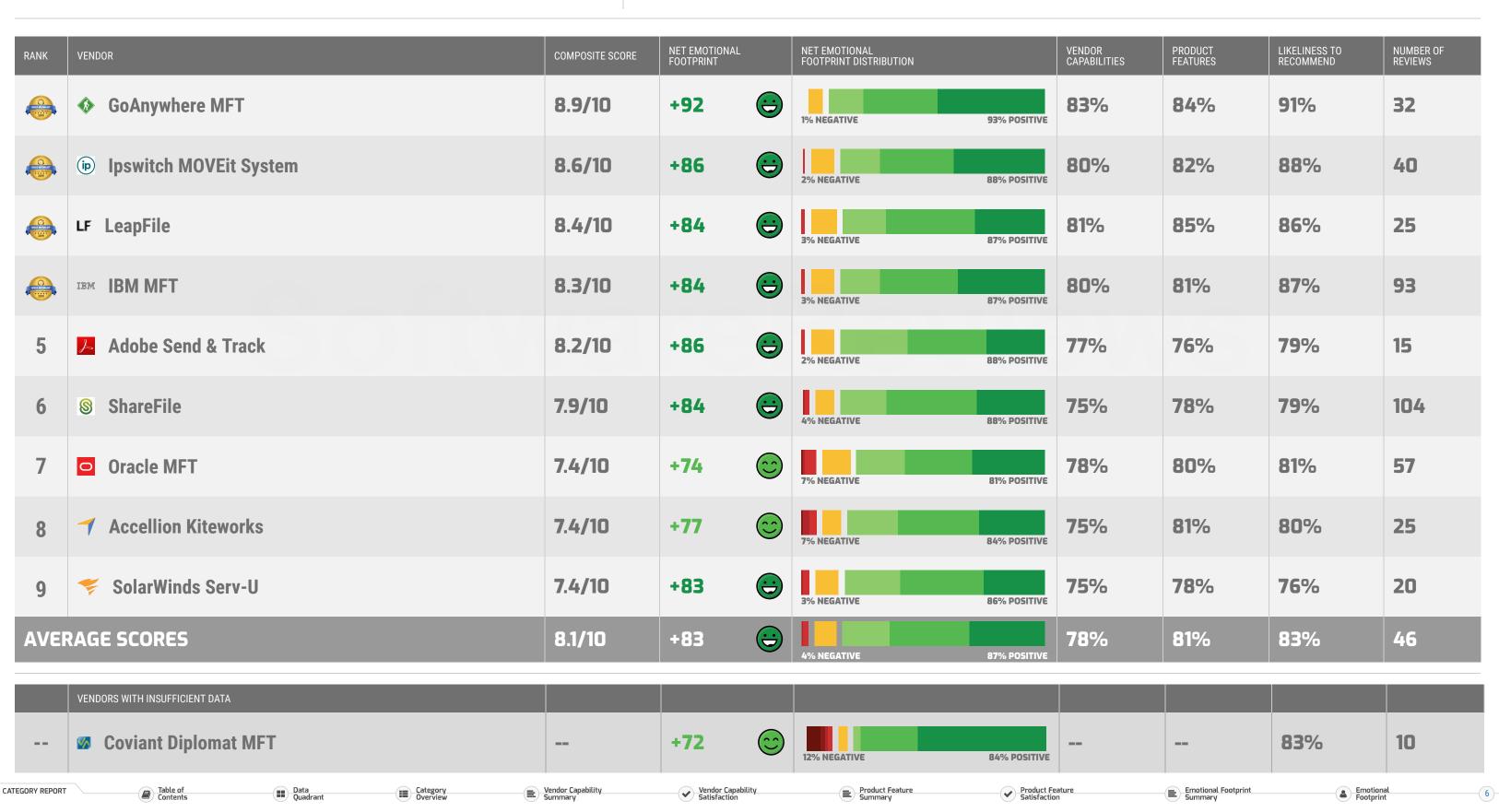




Category Overview

This page provides a high level summary of product performance within the Managed File Transfer category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you're considering stack up.





Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

VENDOR	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF IT ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
GoAnywhere Managed File Transfer	83%	84%	81%	81%	82%	84%	88%	87%	82%	78%	75 %	86%
LeapFile	81%	86%	78%	78%	78%	84%	82%	80%	84%	82%	83%	76%
lpswitch MOVEit System	80%	81%	83%	82%	75 %	81%	83%	83%	84%	74 %	68%	81%
IBM Managed File Transfer	79%	81%	79 %	80%	79 %	80%	77%	81%	79%	79 %	77%	82%
Oracle Managed File Transfer	78%	80%	78%	79 %	76%	77%	77 %	80%	78%	75 %	78 %	79%
Adobe Send & Track	77%	78%	77%	82%	80%	88%	67 %	83%	80%	67%	70%	78%
SolarWinds Serv-U	75%	73%	70 %	76%	80%	81%	78%	81%	76%	69%	68%	78%
Citrix ShareFile	75%	74%	70%	80%	78%	74%	74%	77%	77%	75%	72%	78%
Accellion Kiteworks	75%	78%	72 %	72 %	77%	80%	73 %	72 %	72%	76%	74%	79%
CATEGORY AVERAGE	78%	79%	76%	79%	78%	81%	77%	80%	79%	75%	74%	80%
vendors with insufficient data Coviant Diplomat Managed File Transfer	86%	85%	83%	88%	83%	78%	94%	89%	88%	88%	79%	89%



















Emotional Footprint Summary

Emotional Footprint





This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

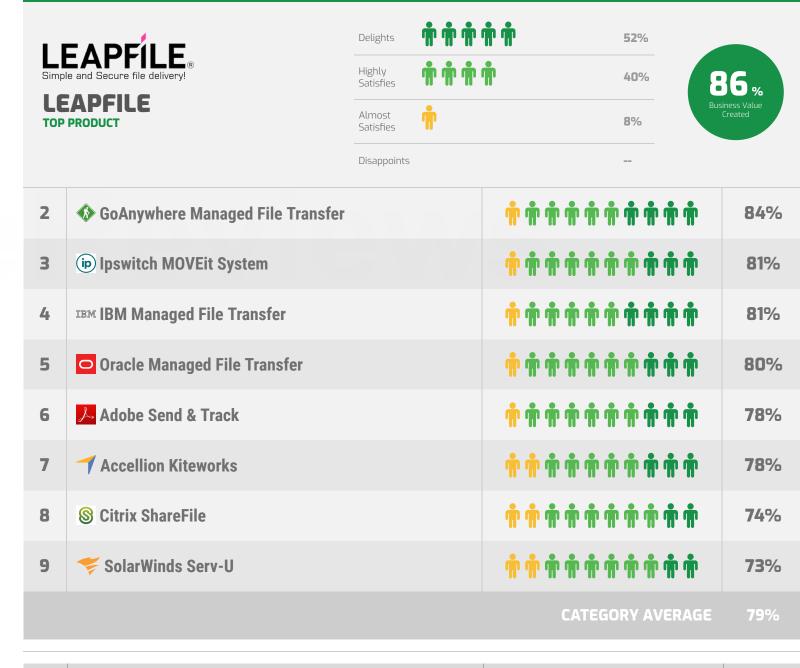
Vendor Capabilities

This table lists and briefly describes all vendor capabilities that are evaluated in the Managed File Transfer software category. For your convenience, you will also find longer descriptions of the capabilities under the capability subheadings in the subsequent pages.

Business Value Created	The ability to bring value to the organization.
Breadth of Features	The ability to perform a wide variety of tasks.
Quality of Features	The ability to perform at or above industry standards.
Product Strategy and Rate of Improvement	The ability to adapt to market change.
Usability and Intuitiveness	The ability to reduce training due to intuitive design.
Vendor Support	The ability to receive timely and sufficient support.
Ease of Data Integration	The ability to seamlessly integrate data.
Ease of IT Administration	Ease of use of the backend user interface.
Ease of Customization	The ability to scale the solution to a business' unique needs.
Availability and Quality of Training	Quality training allows employees to take full advantage of the software.
Ease of Implementation	The ability to implement the solution without unnecessary disruption.

Business Value Created

The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.

















W Coviant Diplomat Managed File Transfer













This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Breadth of Features

Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.

ipswitch **IPSWITCH MOVEIT SYSTEM TOP PRODUCT**





2	
2 See IDM Managed File Transfer	%
3 IBM Managed File Transfer	%
4 LF LeapFile	%
5 Oracle Managed File Transfer	%
6 Adobe Send & Track Track 775	%
7 Accellion Kiteworks	%
8 SolarWinds Serv-U nh m m m m m m m m m m m m m m m m m m	%
9 S Citrix ShareFile	%

Quality of Features

Feature quality is just as important as quantity. Software needs to do what you're purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.







2	Adobe Send & Track	**	82%
3	♦ GoAnywhere Managed File Transfer	•••••••••••••••••••••••••••••••••••••	81%
4	IBM IBM Managed File Transfer	•••••••••••••••••••••••••••••••••••••	80%
5	S Citrix ShareFile	** ** ** ** ** ** **	80%
6	Oracle Managed File Transfer	* * * * * * * * * * * * * * * * * * *	79 %
7	LF LeapFile	* * * * * * * * * * * * * * * * * * *	78%
8	SolarWinds Serv-U	ᡥᡥᡥᡥᡥᡥᢜᢜ	76%
9	✓ Accellion Kiteworks	ᡥᡥᡥᡥᡥᡥᢜ	72 %

 20 Coviant	Diplomat	Managed	File	Transfer



CATEGORY AVERAGE

83%

76%

W Coviant Diplomat Managed File Transfer



CATEGORY AVERAGE

























This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

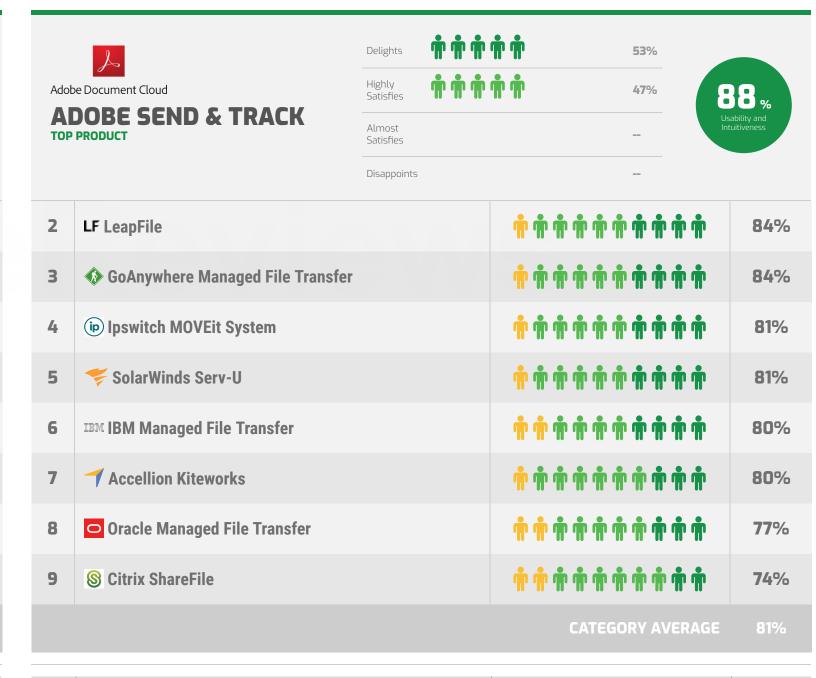
Product Strategy and Rate of Improvement

Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.

GO ANYWHERE® 31% A HelpSystems Solution Highly 66% **82**% Satisfies **GOANYWHERE MANAGED FILE TRANSFER** Almost 3% Satisfies **TOP PRODUCT** Disappoints <section-header> SolarWinds Serv-U 80% Adobe Send & Track 80% ****** ** ** ** ** ** ** ** **IBM Managed File Transfer** 79% ****** ** ** ** ** ** ** ** 5 LF LeapFile **78% **** ** ** ** ** ** ** ** **78%** S Citrix ShareFile **** ** ** ** ** **** ** ****** Accellion Kiteworks 77% ****** ** ** ** ** ** ** ** Oracle Managed File Transfer 76% ****** ** ** ** ** ** ** ** (ip) Ipswitch MOVEit System 75% CATEGORY AVERAGE 78%

Usability and Intuitiveness

End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.







W Coviant Diplomat Managed File Transfer













83%



Coviant Diplomat Managed File Transfer











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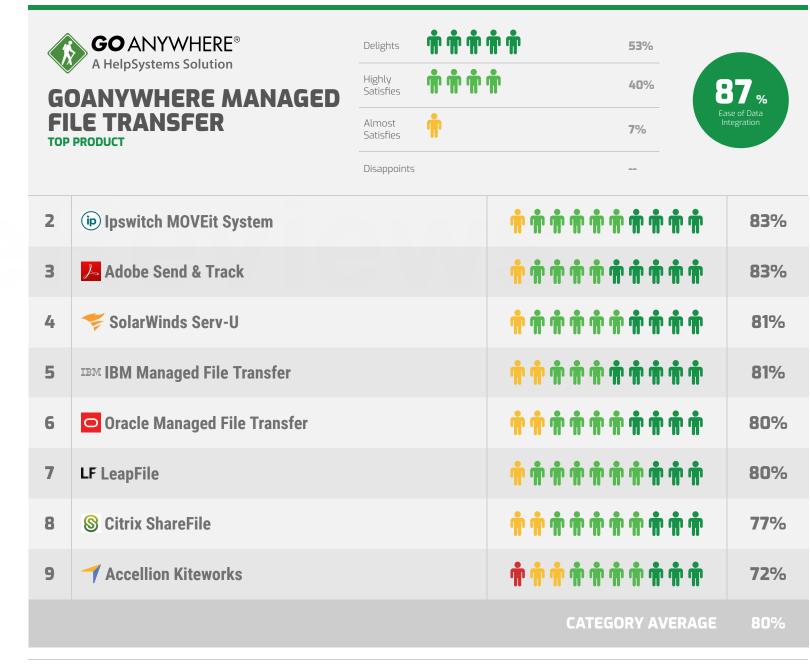
Vendor Support

The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-service their product and which will offer quality support.

******* *** *** *** **GO** ANYWHERE® Delights 58% A HelpSystems Solution Highly 35% 88% Satisfies **GOANYWHERE MANAGED FILE TRANSFER** Almost 6% Satisfies **TOP PRODUCT** Disappoints ****** ** ** ** ** ** ** ** (ip) Ipswitch MOVEit System 83% ****** ** ** ** ** ** ** ** 82% **LF** LeapFile ****** ** ** ** ** ** ** ** 78% SolarWinds Serv-U ****** ** ** ** ** ** ** ** Oracle Managed File Transfer 77% ****** ** ** ** ** ** ** ** 77% **IBM IBM Managed File Transfer **** ** ** ** ** ** ** ** S Citrix ShareFile 74% Accellion Kiteworks 73% Adobe Send & Track **67%** CATEGORY AVERAGE 77%

Ease of Data Integration

The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.







W Coviant Diplomat Managed File Transfer













94%



W Coviant Diplomat Managed File Transfer







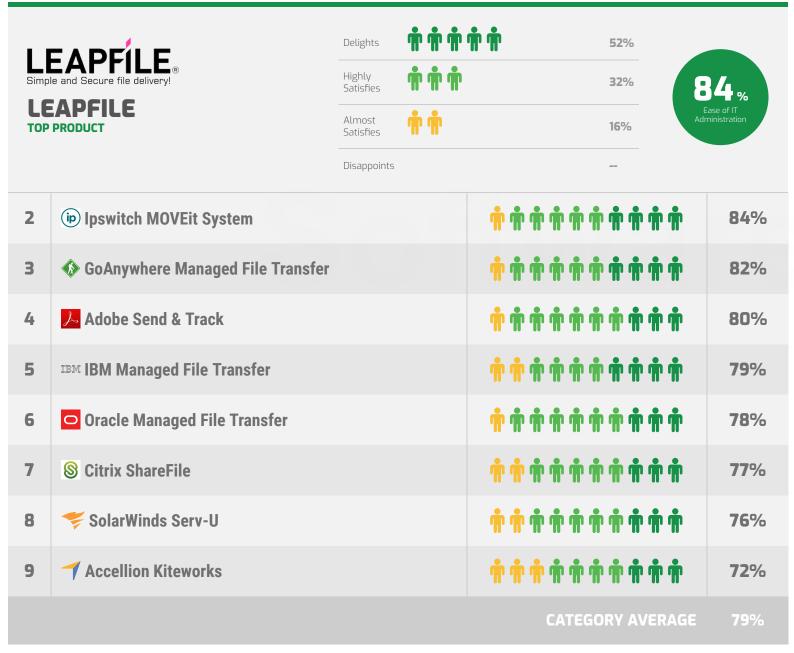




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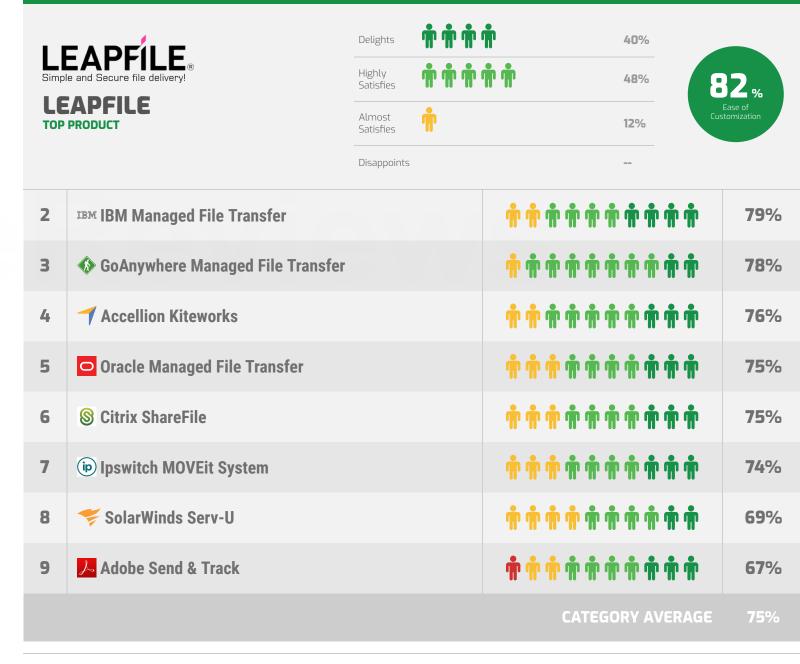
Ease of IT Administration

Administrative interfaces don't get the same attention as those built for end users, but they shouldn't be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.



Ease of Customization

Out-of-the-box functionality often isn't enough, especially for niche or industry-specific software, and the reason you're buying rather than building is to save time and money in the first place. Don't get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.







W Coviant Diplomat Managed File Transfer











88%



W Coviant Diplomat Managed File Transfer







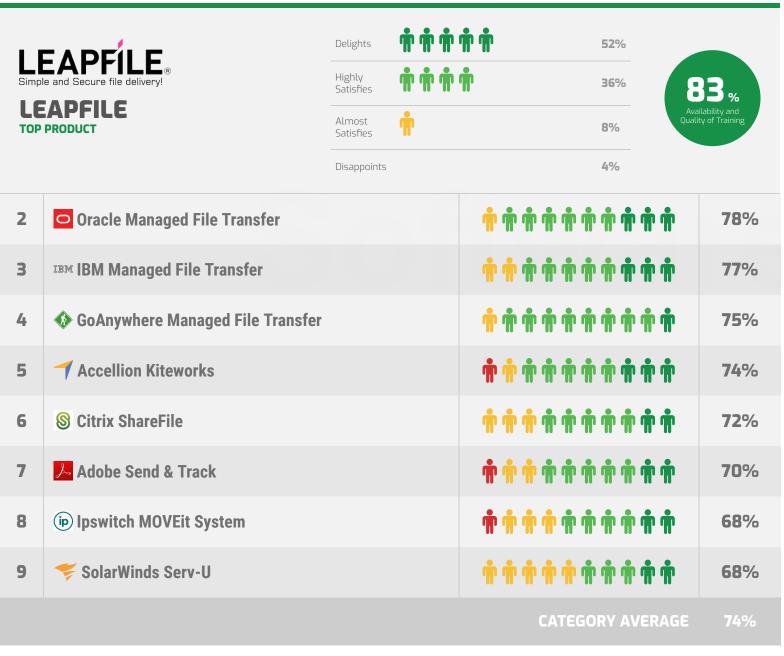




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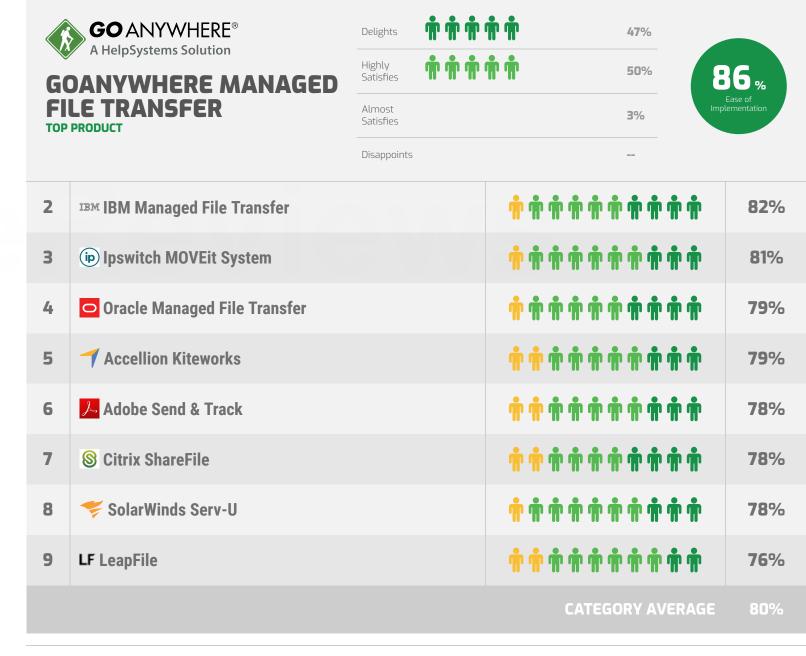
Availability and Quality of Training

Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.



Ease of Implementation

Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.







W Coviant Diplomat Managed File Transfer









79%



W Coviant Diplomat Managed File Transfer







89%

13



Product Feature Summary

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

VENDOR	OVERALL FEATURE SATISFACTION	AUTHENTICATION	DATA FIDELITY	ENCRYPTION/ DECRYPTION	FILE TRANSFER	HIGH PERFORMANCE	LARGE FILE SUPPORT	LDAP SUPPORT	MULTI- PLATFORM SUPPORT	QUOTA & BANDWIDTH CONTROL	SESSION MONITORING	TRANSPORT SECURITY
LeapFile	85%	82%	83%	89%	88%	86%	83%	89%	79 %	85%	86%	82%
GoAnywhere Managed File Transfer	84%	83%	83%	89%	92%	83%	85%	83%	84%	80%	81%	82%
Ipswitch MOVEit System	82%	86%	82%	84%	90%	80%	79%	83%	76%	76%	77%	86%
IBM Managed File Transfer	81%	81%	79%	83%	87%	84%	78%	81%	79%	77%	81%	81%
Accellion Kiteworks	81%	82%	86%	81%	82%	82%	84%	89%	79 %	75%	78%	70%
Oracle Managed File Transfer	80%	76%	81%	80%	83%	81%	79%	79%	75%	80%	82%	81%
Citrix ShareFile	78%	79 %	80%	82%	79%	78%	78%	80%	78%	75%	75%	76%
SolarWinds Serv-U	78%	74%	87%	85%	85%	74%	79%	76%	82%	78%	69%	67%
Adobe Send & Track	76%	73%	77%	80%	82%	78%	73%	77%	78%	70%	75%	77%
CATEGORY AVERAGE	81%	80%	81%	83%	84%	81%	79%	81%	78%	77%	79%	79%
VENDORS WITH INSUFFICIENT DATA												
Coviant Diplomat Managed File Transfer	94%	94%	94%	100%	97%	94%	91%	88%	84%	92%	92%	100%

























This section provides detailed information on user satisfaction for each product feature.

Use these pages to dig deeper into areas of particular interest or concern.

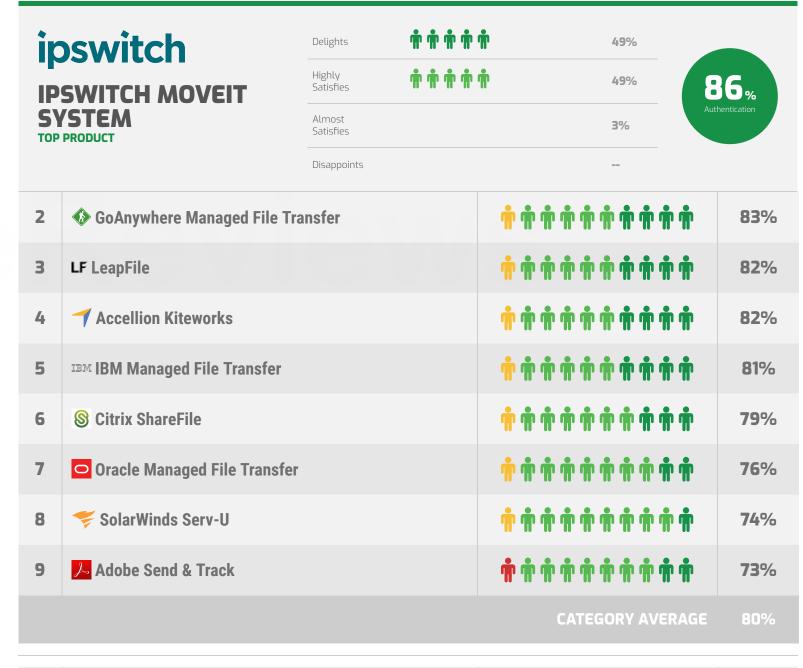
Product Features

This table lists and describes all the features that are evaluated in the Managed File Transfer software category. For your convenience, these descriptions are repeated under the feature subheadings in the subsequent pages.

Authentication	Verification of authenticity of identities between the two organizations
Data Fidelity	Consistent data integrity throughout the process
Encryption/decryption	The encryption (source) and decryption (destination) of data transmitted
File Transfer	File transfer services
High Performance	High bandwidth data transfer, encryption/decryption, authentication of the service
LDAP Support	Support for user ID authentication across both organizations using MS Active Directory credentials
Large File Support	Support for large (>2GB) file transfers
Multi-Platform Support	Support for multiple clients on either side of the data transfer process
Quota & Bandwidth Control	Ability to control quota and rate of transfer
Session Monitoring	Reporting and metrics of the data transferal session
Transport Security	Security of the data transmission

Authentication

Verification of authenticity of identities between the two organizations

















W Coviant Diplomat Managed File Transfer







This section provides detailed information on user satisfaction for each product feature.

Use these pages to dig deeper into areas of particular interest or concern.

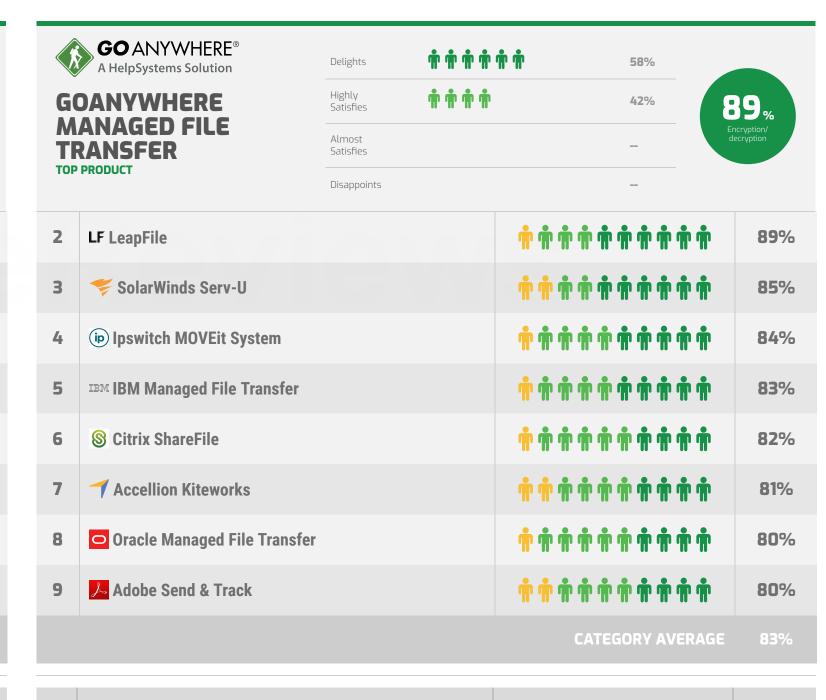
Data Fidelity

Consistent data integrity throughout the process

*** 47% Delights solarwinds *** Highly **87**% 53% Satisfies **SOLARWINDS SERV-U** Almost **TOP PRODUCT** Satisfies Disappoints ****** ** ** ** ** ** ** ** Accellion Kiteworks 86% **** 83% **LF** LeapFile **Objective** GoAnywhere Managed File Transfer 83% (ip) Ipswitch MOVEit System 82% Oracle Managed File Transfer 81% 80% S Citrix ShareFile **IBM Managed File Transfer 79% **** ** ** ** ** ** ** ** Adobe Send & Track 77% **CATEGORY AVERAGE** 81%

Encryption/decryption

The encryption (source) and decryption (destination) of data transmitted









W Coviant Diplomat Managed File Transfer











94%



W Coviant Diplomat Managed File Transfer







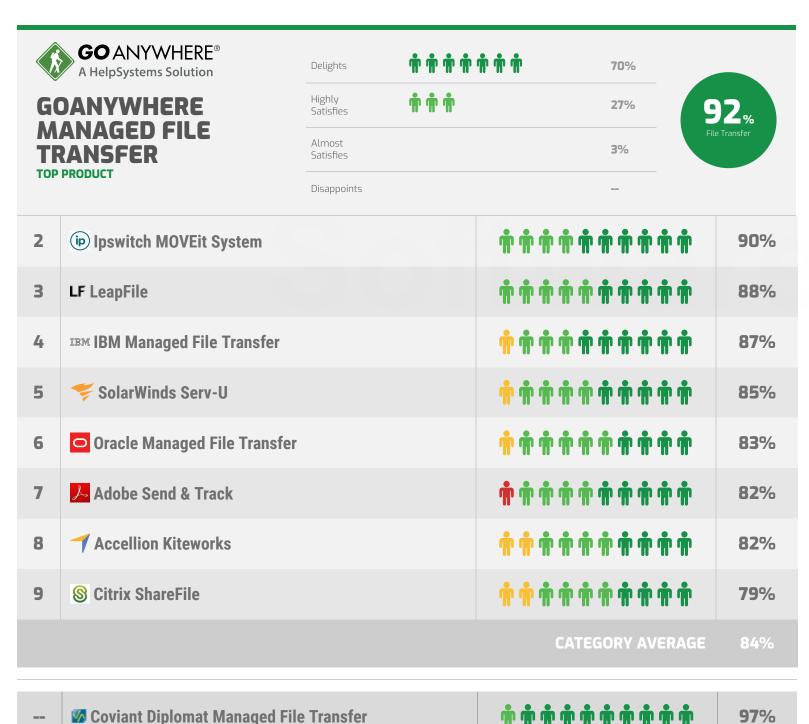




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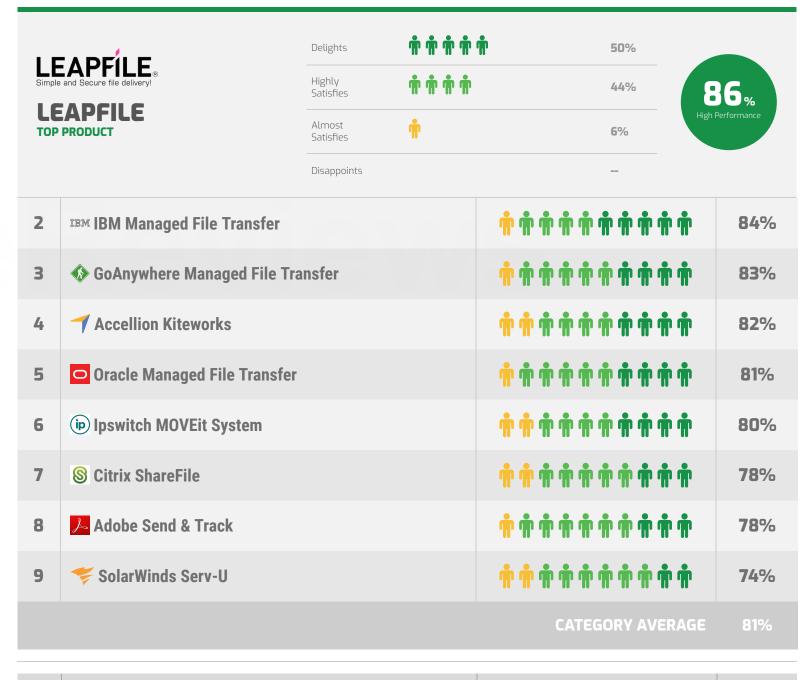
File Transfer

File transfer services



High Performance

High bandwidth data transfer, encryption/decryption, authentication of the service







Category
Overview

97%

Product Feature
Summary

W Coviant Diplomat Managed File Transfer

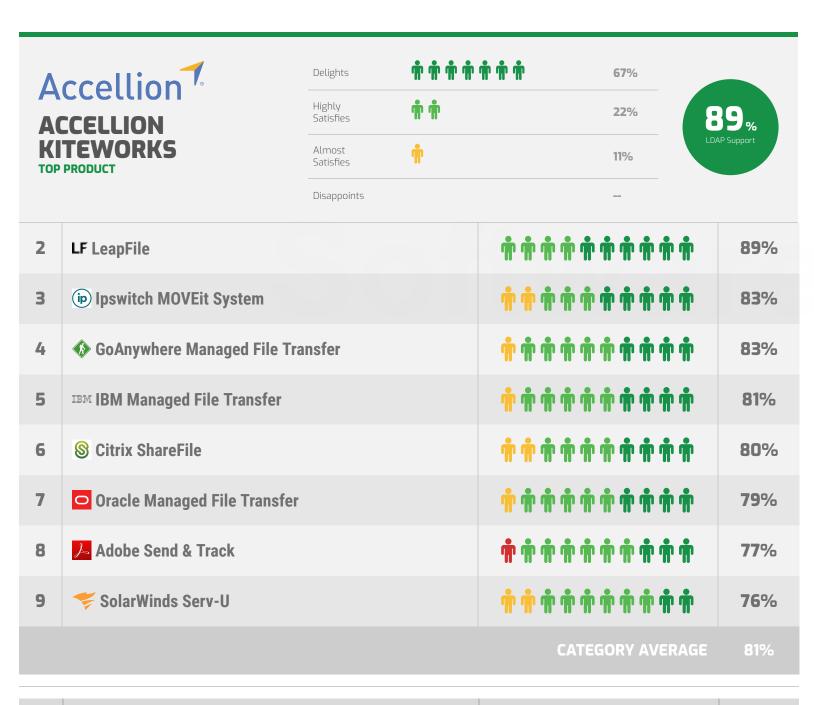
Emotional Footprint
Summary



This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern

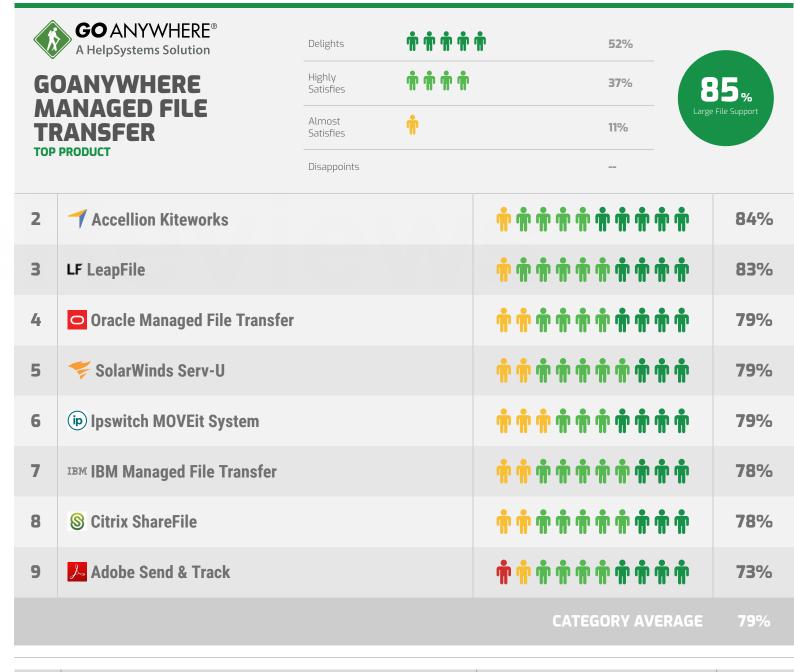
LDAP Support

Support for user ID authentication across both organizations using MS Active Directory credentials



Large File Support

Support for large (>2GB) file transfers







W Coviant Diplomat Managed File Transfer









88%



Coviant Diplomat Managed File Transfer











This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern

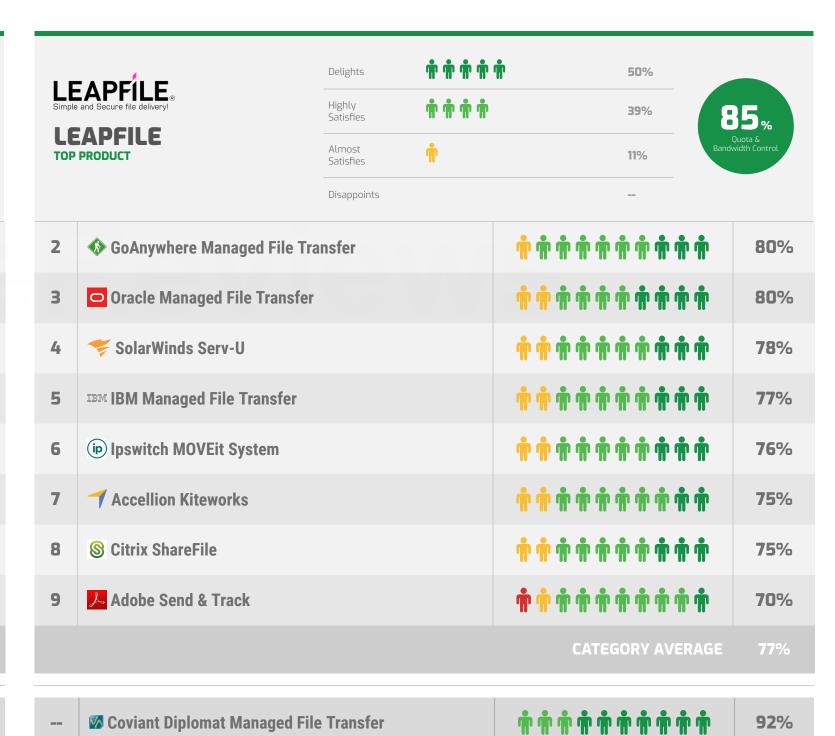
Multi-Platform Support

Support for multiple clients on either side of the data transfer process

GO ANYWHERE® *** 48% Delights A HelpSystems Solution ***** * * * * Highly Satisfies **GOANYWHERE** 41% 84% **MANAGED FILE** Almost **TRANSFER** 11% Satisfies **TOP PRODUCT** Disappoints ****** ** ** ** ** ** ** ** <section-header> SolarWinds Serv-U 82% ****** ** ** ** ** ** ** ** **79% LF** LeapFile ****** ** ** ** ** ** ** ** Accellion Kiteworks **79% **** ** ** ** ** ** ** ** **IBM IBM Managed File Transfer** 79% ****** ** ** ** ** ** ** ** Adobe Send & Track **78% **** ** ** ** ** ** ** ** S Citrix ShareFile **78% **** ** ** ** ** ** ** ** ** (ip) Ipswitch MOVEit System **76% **** ** ** ** ** ** ** ** Oracle Managed File Transfer **75% CATEGORY AVERAGE** 78%

Quota & Bandwidth Control

Ability to control quota and rate of transfer





W Coviant Diplomat Managed File Transfer



















This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern

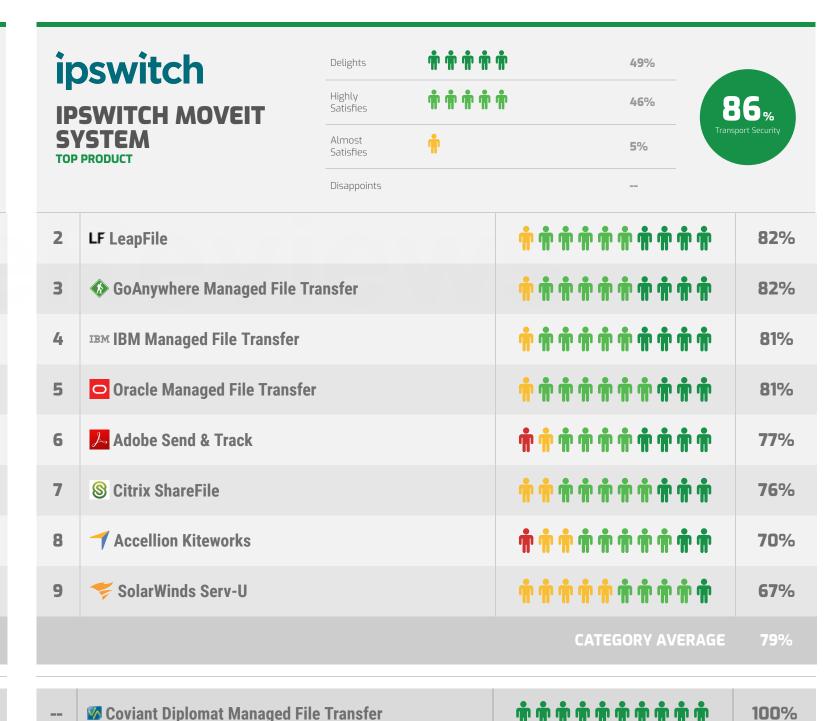
Session Monitoring

Reporting and metrics of the data transferal session

*** 56% Delights **LEAPFILE** m m m Highly 33% 86% Satisfies **LEAPFILE** Almost **TOP PRODUCT** 11% Satisfies Disappoints ****** ** ** ** ** ** ** ** Oracle Managed File Transfer 82% **** **©** GoAnywhere Managed File Transfer 81% ****** ** ** ** ** ** ** ** **IBM IBM Managed File Transfer** 81% ****** ** ** ** ** ** ** ** Accellion Kiteworks **78% ***** *** *** *** *** (ip) Ipswitch MOVEit System 77% Adobe Send & Track **75%** S Citrix ShareFile **75%** SolarWinds Serv-U **69% CATEGORY AVERAGE**

Transport Security

Security of the data transmission







W Coviant Diplomat Managed File Transfer



















