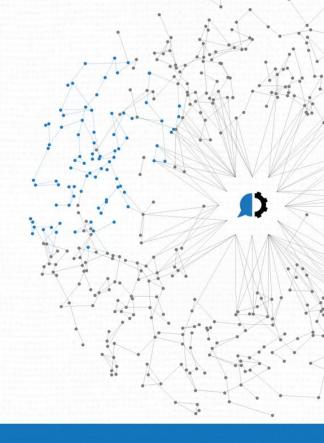




Replacing FTP Scripts with Managed File Transfer

Agenda

- The Context
- 2. Common Issues with Homegrown Solutions
- 3. Why Managed File Transfer
- 4. GoAnywhere Intro & Live Demo
- 5. Q&A









Today's Presenters

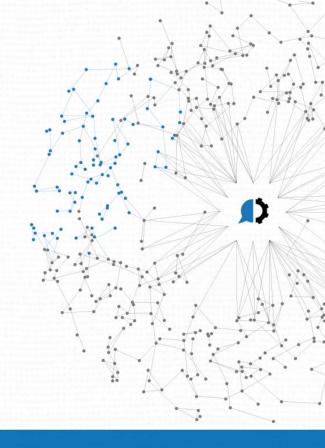




Heath Kath
Sr. Solutions Consultant
HelpSystems

The Context

File Exchange and File Movement

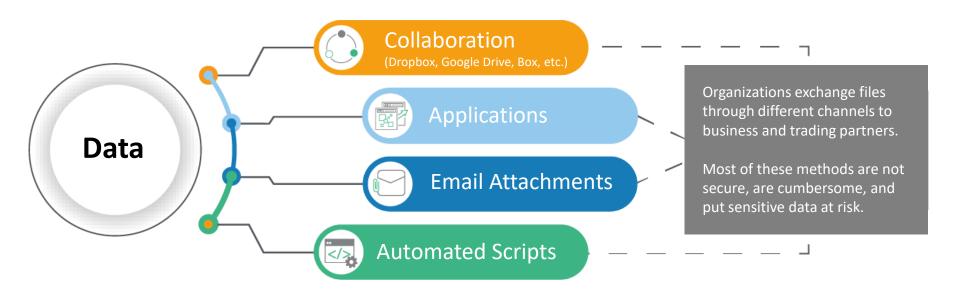






The MFT Context







File Exchange Types

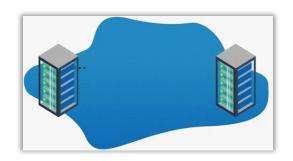


► SERVER TO SERVER/PERSON (B2B/B2C)

- Automated & unattended file transfers
- No human intervention
- ▶ Common channels: FTP, SFTP, FTPS, HTTPS



- Ad-hoc file transfers
- Individual & team collaboration
- ▶ Common channels: email, FTP, web, cloud services









External Exchanges



Enable secure and reliable data channels to deal with partners, providers, customers, etc.

E2E encryption, at rest, to add an extra layer of protection.

EDI document translation based on homegrown solutions or expensive tools.







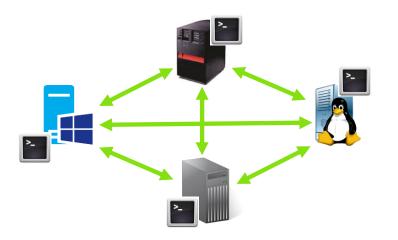


Internal Exchanges





Application integration, data workflows, and ETL, based on manual tasks or scripting.



Internal file movement among different servers, platforms, and applications.





Internal Exchanges Within Locations



File exchange between **remote locations** (offices, stores, dealers, hotels, etc.) and the headquarters

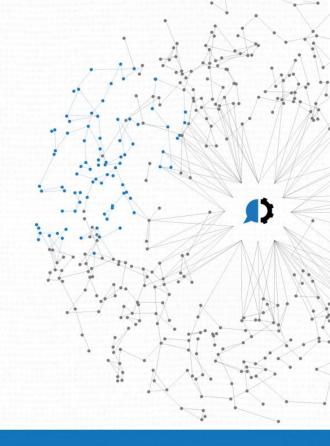
- Different networks
- Non-secure channels (FTP, mail)
- ▶ High admin and maintenance costs

Accelerate transfers of large files between remote sites.





Common Issues with Homegrown Solutions







Development and Maintenance



- Implementation and changes depend on the development team
- Outdated or misconfigured tools
- Difficult to keep the solution up to date with the latest security standards (PCI with TLS 1.2).
- Heterogeneity of scripts, codes, and programming technologies (Batch, Shell, PowerShell, Java, Python...)
- Replicated and duplicated scripts
- Lack of knowledge of how secure protocols work (SSL, SSH, OpenPGP, AES, DES...)
- Locating and solving problems is time consuming







Decentralized Administration



- Complex administration of various scripts, tools, and solutions
- Different applications to activate services to receive information from third parties such as SFTP, FTPS, HTTPS, AS2, etc.
- Management of service users in multiple applications/systems
- No integration with Active Directory/LDAP
- Management of encryption keys is cumbersome





Limited Automation Capabilities



- Reliability: No auto-resuming and retry mechanisms to ensure delivery
- Simple workflows: Limited automation for file transfer. No data transformation or integration between applications capabilities.
- Users manually operating with sensitive data: payment of payroll, orders, etc.
- ▶ File encryption/decryption is still a manual process





Audit and Notifications



- No centralized audit trails
- Non-existent/incomplete execution log of workflows
- File auditing
- Mail alerts not always implemented (i.e. user disabled)
- ▶ Audit compliance: The GDPR, PCI DSS, SOX, HIPAA, Central Banks and more

Date / Time	Command	IP Address	User	File	Remarks
3/14/17 7:46:00	Login	209.191.2.3	partnerabc		
3/14/17 7:47:12	Download	209.191.2.3	partnerabc	orders1.csv	
3/14/17 7:47:14	Download	209.191.2.3	partnerabc	orders2.csv	
3/14/17 7:48:16	Upload	209.191.2.3	partnerabc	confirmation.xml	
3/14/17 7:49:18	Logout	209.191.2.3	partnerabc		
3/15/17 3:23:00	Login - Failed	171.8.79.143	root		Malicious user name
3/16/17 0:13:21	Login - Failed	139.224.24.26	admin		5 invalid login attempts
3/17/17 9:05:43	Login - Failed	125.88.74.122	test		Invalid user id





Security



ENCRYPTION

- ▶ Use of unsafe transport protocols... FTP! Also for internal movements
- Files being sent without encryption
- Use of vulnerable algorithms and encryption
- ▶ Passwords in the clear as part of script cod.
- Missing a key and certificate management system

ACCESS MANAGEMENT

- Segregation of duties
- Deactivation of accounts due to failed login attempts
- Strict password policies; multi-factor authentication



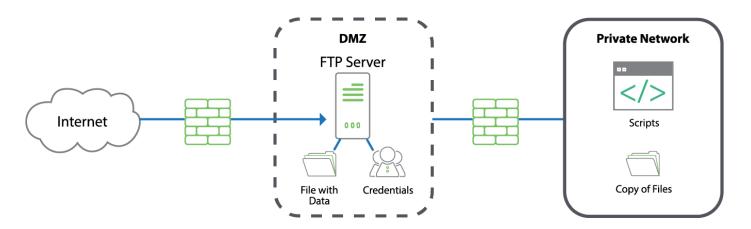


Problem #5 Security



▶ ARCHITECTURE

- ▶ The DMZ network is more vulnerable, and files could be accessed by hackers.
- ▶ The credentials are contained outside the security of the private network.
- ▶ The availability of the FTP service itself may be compromised.
- Scripts must be created to "move" the files to the internal network.





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AVAILABILITY

- High availability
- ▶ DOS features or brute-force attack
- High transmission errors and interrupted connections

INTEGRITY

▶ Has the data been unaltered when received by the recipient?



Comn

Common Needs





Protect the data that is being exchanged and guarantee the delivery.





Manage and control file transfers from a central site, a single pane of glass.







Regulation compliance: PCI, SOX, the GDPR, ISO: encryption, auditing, and reporting



Why Managed File Transfer





GoAnywhere MFT





Web Browser, Command Line, API...

- Workflow Automation
- Encryption
- Compression
- Data Translation
- EDI
- Scheduler
- Folder Monitors

- Inbound and Outbound
- Ad Hoc and Batch
- File Sync and Sharing
- Custom Secure Forms
- Secure Email
- Triggers
- Partner Management





Audit Logs & Reports





Platforms



Windows, Linux, IBM i, AIX, Solaris, UNIX, Mac

File Services



SFTP, SCP, FTPS, FTP, AS2, HTTP/S, SMB, Email, WebDAV

Cloud



Amazon, Azure, Web Services

Databases



SQL Server, MySQL, DB2, Orade, PostgreSQL, Sybase, Informix...

Applications



Scripts, Programs, Commands, MQ, SNMP ICAP

MFT Agents



Remote Workflows and File Transfers

GoAnywhere MFT





Modern MFT Solution

A unified web-based solution that has great technology and is being continually developed



Ease of Use

Easy to deploy, maintain, update, and manage as organizations' needs change or develop



Cross Platform

Our customers have diverse environments and need a solution that deploys everywhere



Extensibility

Meets customers where they are now and in the future with flexible pricing and configuration



Server Connectivity



- File Systems
 - Network Shares (SMB/CIFS)
 - Local File System
 - WebDAV
 - Amazon S3
- Database
 - ▶ DB2
 - Oracle
 - Microsoft SQL Server
 - Sybase
 - MySQL
 - PostgreSQL
 - Informix
- Enterprise Messaging (JMS)
 - Websphere MQ
 - SonicMQ
 - ActiveMQ
 - SwiftMQ

- ▶ FTP
 - Standard FTP
 - SFTP (FTP over SSH)
 - FTPS (FTP over SSL)
 - SCP (Secure Copy)
- File Acceleration
 - GoFast
- Web Sites
 - ▶ HTTP
 - HTTPS (HTTP over SSL)
 - Web Services (SOAP/REST)
 - AS2
- Email
 - ▶ POP3
 - IMAP
 - SMTP



















Cloud Application Connectors



Out-of-the-box integration with the most common cloud applications























Build your own Cloud Connectors with our intuitive drag-and-drop interface.



Download Cloud Connectors from our online marketplace.

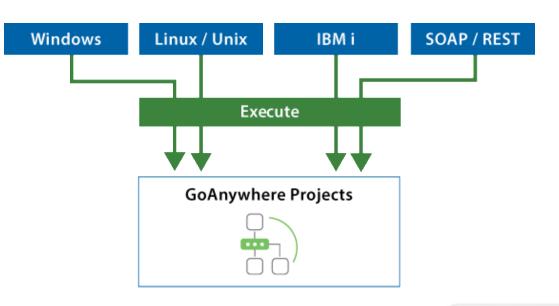




Commands and APIs



- ▶ Run workflows in GoAnywhere using the provided commands and APIs
- Available for IBM i (iSeries), AIX, UNIX, Linux and Windows
- SOAP and REST enabled
- Requests sent over HTTP/s
- Override variables
- Run interactive or batch
- Trap for errors





GoAnywhere MFT Advantages



- ✓ Multiplatform Installs to most operating systems including IBM i, Windows, Linux, AIX, UNIX, Amazon and Azure.
- ✓ Batch and Ad Hoc Allows organizations to perform both scheduled batch transfers and user-to-user file sharing.
- Auditing Generates detailed audit logs of all file activity including batch, ad hoc, inbound and outbound transfers.
- ✓ Interface Provides a browser-based interface for all administration and monitoring. No desktop client is needed.
- ✓ Inbound Services Allows inbound connections from trading partners over SFTP, FTP/S, HTTPS and AS2 (Drummond Certified).
- Key Management Provides integrated tools for creating and managing Open PGP keys, SSH keys and SSL certificates.
- ✓ Encryption Protects files "at rest" and "in-motion" with FIPS 140-2 validated AES-256 encryption.
- ✓ Admin Controls Implements role-based administration, security domains and granular permission controls.
- ✓ Agents easily automate and secure file transfers from/to remote locations all managed from the central MFT server.











GoAnywhere MFT Advantages



- ✓ Private Cloud Eliminates the need for public file sharing services like Dropbox, Box, Google Drive and OneDrive.
- ✓ Customer Portal Allows organizations to provide a custom-branded web interface for secure file transfers over HTTPS.
- ✓ **Synchronization** Includes mobile, Windows and Mac OS clients for Enterprise File Sync and Sharing (EFSS).
- Secure Mail Allows employees to send large or confidential files through secure email links. Includes an Outlook plugin.
- ▼ Two-Factor Authenticates with user credentials and RSA SecurID, RADIUS, SSH keys or X.509 certificates.
- ✓ **DMZ Secure Gateway** Keeps services and files in the private network (out of the DMZ) without requiring inbound ports.
- Job Control Provides extensive job management features including job queues, run priorities and clustering.
- ✓ **File Transfer Acceleration** Enables high speed transmission of large files between systems using UDP channels.





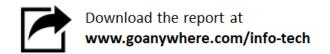


2020 Info-Tech MFT Data Quadrant



GoAnywhere Leads as #1 MFT Solution, According to Info-Tech Research Group

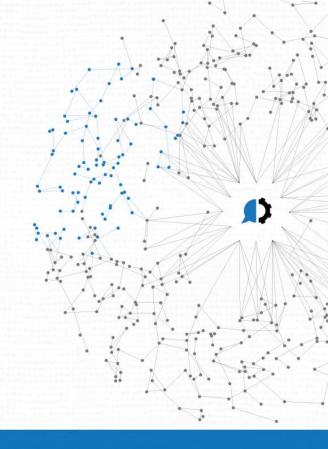
GoAnywhere had the highest satisfaction score and net emotional footprint when compared to Progress (formerly Ipswitch) MOVEit, Globalscape EFT, Citrix ShareFile, and 30+ other file transfer solutions







Live Demo







Thank you for joining us!





- Questions? We're happy to help.
 - info@helpsystems.com
 - www.goanywhere.com
- Request a feature walkthrough at www.goanywhere/demo.
- Not using GoAnywhere yet? Try it free for 30 days: www.goanywhere/trial

A survey will display after this webinar ends. Please let us know how we did. Thanks for your feedback!





