

# Data Centric Protection For Export Control Compliance

## Protect and control sensitive ITAR and EAR data

Protecting critical business data is a continual challenge for global aerospace and defense organizations.

For those organizations in the defense and aerospace industries, it is paramount to ensure that sensitive data is protected and controlled in order to adhere to strict Export Control requirements such as ITAR and EAR. Sensitive information can include documents, manuals, design drawings and any other information that falls under these Export Control regulations. Organizations failing to comply with these regulations can be faced with severe fines, loss of reputation and even criminal charges.

The Boldon James Classifier data classification solution supports ITAR compliance by enabling organizations to force users to identify sensitive data and make decisions about how it is stored and transmitted, which may help build a set of 'reasonable measure' controls to maintain compliance with ITAR regulations.



## Fines At A Glance

**The largest ITAR fine was \$400m  
in 2010**

**Average cost of a data breach in  
2018 was \$3.86m**

(source Ponemon Institute)

## Driving Export Control Compliance With Boldon James Classifier

- Makes users aware of the duty of care in relation to Export Control
- Provides users with the ability to label documents for Export Control
- Allows checks on the clearance level of users and on document release to external organizations
- Meets regulatory requirements around Export Control
- Prevents common Export Control violations
- Empowers users to identify sensitive Export Control data
- Utilizes metadata to direct other technologies such as email gateways, encryption and rights management

## Your Partner In Security

Boldon James has been providing secure information exchange solutions to the defense and aerospace industry for over 30 years. With a proven track record of delivering successful projects to meet a wide range of customer needs, Boldon James is well placed to help organizations meet Export Control compliance requirements such as ITAR. Many global defense and aerospace organizations rely on Boldon James to protect their sensitive data and their brand reputation. These include the US Department of Defense, BAE Systems, QinetiQ and EADS.

## How Can Boldon James Help?

Boldon James Classifier, the market leading data classification product, supports compliance by:

- Ensuring appropriate control of confidential or sensitive information
- Classifying or labelling data with visual (and metadata) labels to highlight any special handling requirements
- Alerting users when personal data is leaving the organisation to warn or prevent them from sending messages that contain sensitive information
- Educating users about the sensitivity of data whilst ensuring adherence to corporate policy
- Providing critical audit information on classification events to enable remediation activity and demonstrate compliance position to regulatory authorities
- Enabling rapid search and data retrieval based on classification labels to support subject access requests
- Utilising metadata labels to drive additional security controls and solutions, such as DLP, encryption and rights management
- Orchestrating data management solutions, such as data retention and archiving, to ensure adherence to data storage requirements

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